



A Different Brand of IT Strategy and Management consulting

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Experience and Commitment

Inovex is a Veteran Owned Small Business (VOSB) led by a group of entrepreneurs with advanced Information Technology (IT) consulting, engineering, development, and integration expertise in the public and private sectors. Our work **supporting the Federal Government, Intelligence Community and Commercial Organizations** with recognized Maryland technology firms extends nearly two decades. **Inovex** is staffed with professionals who possess the academic backgrounds and extensive work experience in the IT Strategy and Management field suited for today's complex environments.

Our mission at Inovex is to provide **reliable, high quality** IT consulting for Government and Commercial Organizations. We strive for **excellence** in fulfilling our promise of **speed, quality, and value**.

Inovex possesses a comprehensive skill set that blends **Advanced Technology Services** and a custom product life cycle methodology that focuses on the Strategy and Management of Information Technology. Our tools and knowledge span the three primary areas within an IT organization: **Design, Develop, and Deploy**.

Whether you have a problem that requires a business, industry or technical expert, **Inovex** professional consultants will deliver the applied experience and resources needed to significantly improve your business's technology systems and processes.

Solving Complex Problems

Successful IT projects must involve all the stakeholders in order to discover and evolve a project's technology, requirements, and people. To accomplish this, it is essential to collectively capture and manage customer expectations. A team approach gives structure to the process and ensures that our customers will receive not only what they expect, but what they need.

Inovex consultants are skilled communicators with an extensive IT background and a thorough understanding of **best practices** in application development, systems engineering, integration and testing. We carefully collect requirements in collaboration with developers and users to build comprehensive programs that are easily implemented and managed. Our core capabilities include:

Engineering Services

- Configuration Management
- Requirements Analysis
- Systems Architecture & Design
- Systems Engineering Management
- Systems Test & Integration
- Software Engineering
- System Engineering and Technical Assistance (SETA)

Database Management

- Requirements Analysis
- Architecture
- Development, Performance & Tuning
- Data Integration

Software Development

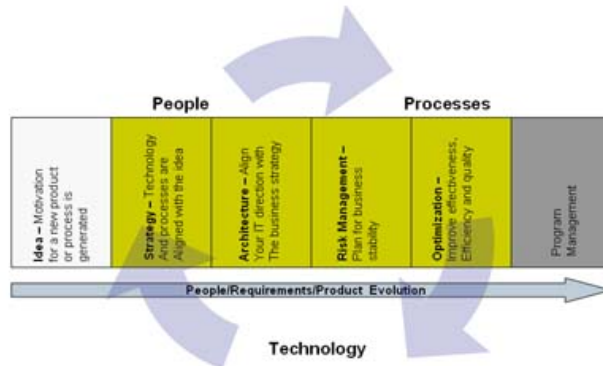
- Design Requirements
- Specifications
- Development
- Testing
- Integration & Maintenance

Web-Based Solutions

- Portal Architecture & Development
- Middle-Tier Architecture & Development
- Messaging & Workflow
- COTS & GOTS
- Custom Solutions

Evolving People with Technology

An important component in our **user-centric methodology** is the **Inovex Evolution Model**. The model blends **Advanced IT Services** with the study of existing business procedures and IT systems, information-related needs, and technological and business trends to determine how people, business processes, and computer technology can be best arranged to help accomplish the objectives of the organization. We pay special attention to system requirements and user needs, technology trends and business practices – along with developing an intimate knowledge of our client's business. Moreover, we determine how people work best with the technology to enhance an organization's business processes by applying ingenuity and creativity, with special consideration given to the interrelationships that are not clearly evident. This model offers **greater productivity** by way of collaboration among users, designers, developers, and engineers throughout the life of the system. The **Evolution Model** brings **People, Processes, and Technology** together through early induction and expert involvement. It offers non-conventional processes that allow all the stakeholders to evaluate functionality early in development, and arms managers and developers with valuable contributions in real-time. Our customers take advantage of the **risk reduction** benefits and hard data to make better decisions on how to invest in their Enterprise IT infrastructure.



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Management Principals

The foundation of **Inovex's** success is a result of our well established and proven **Corporate Management Methodology** (CMM), which we have used as a means to lead the company through its thriving growth over the past three years and during every step of a consulting engagement.

Inovex understands the need for proactive, requirements driven management. This includes keeping our clients apprised of all delivery issues and concerns plus providing complete visibility into all **Inovex** activities being performed under a contract.

Our methodology **strengthens our corporate infrastructure** and minimizes risks by defining standard processes and techniques that:

- Follow a consistent, **structured approach** by defining, agreeing and adhering to objectives, scope and benefits that relate to the performance of our engagements. These are documented in management plans along with the implementation approach, high-level estimates, resources, and infrastructure required to manage a contract.
- Facilitate continuous **client involvement** and reviews by establishing effective management controls and procedures through daily activities of the corporate and client's objectives. This is achieved through both a repetitious processes (e.g., monthly reviews/status reporting) and constant practice that require attention in a nonscheduled manner.

We regard our process as a key quality assurance activity, which supports contract performance measurement, while ensuring our clients and team receive sound management support.

Reseller Partnerships

- **Data Domain:** Enterprise Protection Storage

Online Data deduplication has opened new opportunities for federal agencies to trim down costs and ensure data protection, while at the same time reducing your hardware footprint and meeting new **green regulations** by lowering their power, space and cooling needs.

Data deduplication enables long term retention on disk at the cost (or less then the cost) of tape for backup, archive, and nearline data sets. Since only unique data is stored, our customers are seeing on average a 20:1 data reduction (**95% storage savings**) in their day-to-day IT data management operations.

Inovex works closely with Data Domain as a product reseller to provide comprehensive solutions for the federal government, with a local team in place, focused on **helping agencies save money** and improve **data protection** for a wide range of applications.

- **LeftHand Networks:** Powerful storage management

Inovex works together with **LeftHand Networks** as a product reseller and provides services to deliver comprehensive networked storage and data management solutions. LeftHand Networks SAN/iQ software delivers an advance feature set that is easy to manage from a single user interface. The system provides Storage Clustering for reliability, performance, and ease of management. Network RAID combines synchronous replication with automated failover and fallback. Thin Provisioning raises storage utilization, increases return on investment, and reduces costs. Remote Copy between locations to enable space efficient, asynchronous replication for disaster recovery and backups. Our experienced storage, software and networking professionals offer you complete solutions backed by leading storage technology.

Inovex deploys solutions in data protection and disaster recovery, physical and virtualized infrastructure, IP networking, Windows and Linux-based applications, server consolidation, and virtual desktops. **LeftHand Networks** physical and virtual iSCSI SANs are ideal storage solutions as part of these environments.

Inovex can provide **cleared personnel** resources to install, configure, and provide services for our partner products.

Contract Vehicles

Federal agencies have many options for obtaining a wide variety of management and technology services from **Inovex**. **Inovex** is partnered with several prime contractors and can provide IT services and products through the following contract vehicles; **NSETS II, SeaPort-E, SMARTS, AXISS, and EPM II.**

Contact Us

If you would like more information on the advantage **Inovex Information Systems** offers or how to contract with us, please contact us at:

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